

# 2019 BY THE NUMBERS



## MEMBERSHIP

### CONTINUOUS MEMBER GROWTH

Thanks to our members for the ongoing honest feedback which helps us to achieve our goals and improve the industry for the benefit of all electrical contractors.

**93.5%** of all members sought assistance from us

**1,395** members



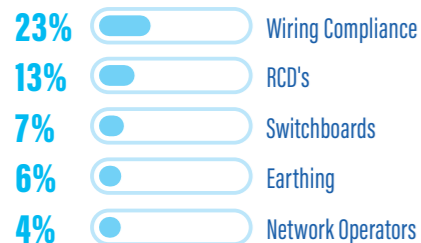
## TECHNICAL

Responded to **14,411** enquiries

### THE BEST TECHNICAL SERVICE IN THE INDUSTRY

In 2019, demand for our Technical services went through the roof! The Technical team regularly takes over 1,200 enquiries a month from members requiring assistance on a wide range of technical matters.

### Top 5 Most Discussed Technical Topics



**85%** of all members used the Technical hotline



## SAFETY

The safety team serviced members by assisting with safety and tendering pre-qualifications, providing specialist safety advice and keeping members up to date on impending WHS legislation changes.

### In 2019:

- We achieved a **33%** increase in users of the HSEQ Safety System
- **250** safety assessments performed for members
- There was a **100%** increase in the number of our clients who achieved HSEQ certification
- There were **46** Working Live Packs distributed to members



## ELECTRICAL GROUP TRAINING (EGT)

### SUPPORTING THE WA WORKFORCE

EGT continues to support the WA electrical industry by recruiting and training hundreds of apprentices and providing highly-skilled workers to the electrical trade.

### In 2019 EGT:

- Started over **163** electrical careers with apprenticeships
- Produced **148** graduate tradespeople for industry
- Provided apprentices to over **260** electrical contractors
- Rewarded EGT hosts who are also NECA WA members with discounted rates for hiring EGT apprentices

**1,537** electricians trained in the past 10 years

## NATIONAL SNAPSHOT

NECA MEMBERS EMPLOY **150,000** PEOPLE NATIONWIDE



Over **5,400** members



## TECHNICAL KNOWLEDGE BASE (TKB)

### FREE & EXCLUSIVE TO NECA WA MEMBERS

More than 90% of members and their staff utilise the Technical Knowledge Base (TKB) to instantly view and search the Wiring Rules and 16 other Australian Standards, WAER, WADCM, industry alerts, Energy Bulletins, product recalls, regulations and so much more – from their smart device or desktop 24/7.

**35,300** article views

**7,700** searches

5139:2019 battery standard added

Over **90%** of members use TKB



## COLLEGE OF ELECTRICAL TRAINING (CET)

### TRAINING 6,500+ PEOPLE EVERY YEAR

CET continues to provide the WA electrical and communications industry with the highest quality apprenticeship and post-trade training courses from state-of-the-art campuses in Joondalup and Jandakot.

Last year 70% of all post-trade students at CET received some form of discount or subsidy for their training – saving employers and students over \$2.2m!

**52%** CET train over half of WA electrical mechanic apprentices

**91%** CET's current apprentice completion rate is 91%!

**2.2m+** CET saved employers and students on post-trade training



## NECA LEGAL (WA)

NECA Legal (WA) continues to provide expert legal advice and representation to the WA electrotechnology industry.

Prepared and reviewed **30** tailored T&Cs

Assisted with **16** Enterprise Agreements

Prepared **43** tailored employment contracts / IFAs and policies

Provided **over 900** hours of FREE legal advice to NECA members

Collected **\$649k** of debt for members FREE OF CHARGE

- Assisted members with numerous EnergySafety interviews and defended two prosecutions
- Assisted with the preparation of several Applications for Adjudication under the Construction Contracts Act
- Drafted, reviewed or amended various Contracts for Services, Policies, Individual Flexibility Arrangements, Deeds and Undertakings



## EVENTS & TRAINING

### In 2019:

- The annual Open Day at both CET campuses didn't disappoint in 2019 as it achieved a record **attendance of 550**.
- Introduction of the first annual **'How To Win More Business'** seminar/webinar series with Biznostics helping members to grow their businesses.
- The fourth Future Leaders Program delivered **8 informative sessions** throughout the year.



## ADVOCACY EFFORTS

NECA WA wants to make building business in the WA electrical industry as easy and profitable for our members as possible. Part of this ongoing effort is collating member feedback and lobbying on their behalf to government and network operators. In the past year, NECA WA has successfully provided input on the following areas:

- Synergy's decision to enter the solar installation market in direct competition with many NECA members
- Safe Work Guidelines for Electrical Apprentices and Workers
- Apprentice Supervision Rules
- Acceptable methods of sealing switchboards
- The placement of bonding points in swimming pools
- The use of DC isolators on solar installations
- The definition of electrical work on solar installations
- The regular testing of electrical wiring in homes to prevent incidents
- The enforcement of two year's work experience before an electrical worker can gain an electrical contractor's licence

NECA WA hosted **27** Member Night / TECH Talk roadshow events across the state to over **750** members.

